



SIX ESSENTIAL ACTIONS FOR NEW CIOS

VIDEO TRANSCRIPT

For new CIOs here are six essential actions for your first 120 days in office. These insights draw on Accenture's experience in the market, our work with some of the world's leading CXOs and our latest research on technology and total enterprise reinvention. It's important for you to be prepared to confront historical thinking and use your first 120 days to build your credibility. Be provocative with the business. Bring ideas on how technology can transform your enterprise and drive not just cost-efficiency, but also revenue growth. One of the first crucial steps is to understand your stakeholders' expectations. Walk in your customers' shoes to intimately understand their experiences. At the same time, scan for signals about what your new leadership's priorities are. And then look for a partner in the business who shares your perspective on how to respond to those priorities. Every CIO brings deep technology acumen to the role. But the CIOs that stand out are those that can talk business as comfortably as IT. Determine how technology value is measured and communicated, and identify ways in which you can express your vision in the financial and value language that best resonates with your new company leadership. Of course, as the CIO, no one is better placed than you to deploy the transformative technologies that will help a company reinvent itself. Use this advantage to complete a current-state view on your organization's enterprise architecture. From there, identify ways to utilize leading technologies such as Cloud, generative AI, deep analytics, or even the metaverse to drive innovation. Another tip for the first 120 days, is finding ways to be a talent creator, not just a

talent consumer. As a CIO, you have the advantage of being the link between the business and ecosystem partners. How can you take advantage of both to infuse innovative thinking? Finally, everyone needs a quick win to establish themselves whether you are the CEO or fresh out of school. Use your unique perspective to find a project that can deliver immediate value to the business. Congratulations, and good luck in your new role.

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